

SAT-7 NORTH AMERICA AND SUBSIDIARY

Consolidated Financial Statements
With Independent Auditors' Report

December 31, 2020 and 2019



March 4, 2021

To Whom It May Concern:

During year 2020, SAT-7 North America, like many American nonprofit organizations, faced unprecedented challenges generated by the global COVID-19 pandemic and by numerous government responses or restrictions developed to address the pandemic.

While SAT-7 North America's five-year average for programmatic funding is 81.4%, in 2020 this percentage dropped slightly to 79% primarily due to delays in production overseas caused by COVID as certain program production was delayed or stopped entirely for periods of time due to international staffing and health challenges. This in no way reduced broadcast time, only certain new production. SAT-7 North America proceeded cautiously in this volatile financial environment, reducing expenses and conserving funds as appropriate.

Much of what would have been spent on programs was pushed into year 2021 and these financials will be reflected in the next year's Audit. SAT-7 North America Board-mandated reserves are now strong and will help ensure sustainability given financial uncertainty in 2021.

In sum, we expect to see our functional ratios return to prior norms as dedicated SAT-7 teams are able to return to full production schedules delivering quality programs to our millions of viewers.

Sincerely,

A handwritten signature in black ink, appearing to read 'Dr. Rex Rogers', written in a cursive style.

Dr. Rex Rogers
President, SAT-7 North America

SAT-7 NORTH AMERICA AND SUBSIDIARY

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INDEPENDENT AUDITORS' REPORT

Board of Directors
SAT-7 North America and Subsidiary
Easton, Maryland

We have audited the accompanying consolidated financial statements of SAT-7 North America and Subsidiary, which comprise the consolidated statements of financial position as of December 31, 2020 and 2019, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Board of Directors
SAT-7 North America and Subsidiary
Easton, Maryland

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of SAT-7 North America and Subsidiary, as of December 31, 2020 and 2019, and the changes in its consolidated net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Capin Crouse LLP

Lawrenceville, Georgia
March 4, 2021

SAT-7 NORTH AMERICA AND SUBSIDIARY

Consolidated Statements of Financial Position

	December 31,	
	2020	2019
ASSETS:		
Cash and cash equivalents	\$ 3,297,066	\$ 2,779,900
Prepaid expenses and other assets	55,602	47,563
Contributions receivable	701,794	187,974
Property and equipment	36,543	46,964
	<u>\$ 4,091,005</u>	<u>\$ 3,062,401</u>
LIABILITIES AND NET ASSETS:		
Liabilities:		
Accounts payable	\$ 18,244	\$ 7,261
Accrued expenses	108,792	81,764
Grant payable to SAT-7 International	1,843,039	1,564,142
	<u>1,970,075</u>	<u>1,653,167</u>
Net assets:		
Without restrictions	2,090,204	1,380,603
With donor restrictions	30,726	28,631
	<u>2,120,930</u>	<u>1,409,234</u>
Total Liabilities and Net Assets	<u>\$ 4,091,005</u>	<u>\$ 3,062,401</u>

See notes to consolidated financial statements

SAT-7 NORTH AMERICA AND SUBSIDIARY

Consolidated Statements of Activities

	Year Ended December 31,					
	2020			2019		
	Without Restrictions	With Donor Restrictions	Total	Without Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE:						
Contributions:						
Cash, non-cash, and new contributions receivable	\$ 609,553	\$ 8,665,225	\$ 9,274,778	\$ 9,468	\$ 8,698,558	\$ 8,708,026
Other income	14,354	-	14,354	7,791	-	7,791
	623,907	8,665,225	9,289,132	17,259	8,698,558	8,715,817
RECLASSIFICATIONS:						
Satisfaction of purpose restrictions	6,503,224	(6,503,224)	-	6,501,838	(6,501,838)	-
Administrative assessments	2,159,906	(2,159,906)	-	2,168,089	(2,168,089)	-
	8,663,130	(8,663,130)	-	8,669,927	(8,669,927)	-
EXPENSES:						
Program services	6,752,360	-	6,752,360	7,018,443	-	7,018,443
Supporting activities:						
Management and general	606,528	-	606,528	579,875	-	579,875
Fund-raising	1,218,548	-	1,218,548	1,099,078	-	1,099,078
	8,577,436	-	8,577,436	8,697,396	-	8,697,396
Change in Net Assets	709,601	2,095	711,696	(10,210)	28,631	18,421
Net Assets, Beginning of Year	1,380,603	28,631	1,409,234	1,390,813	-	1,390,813
Net Assets, End of Year	\$ 2,090,204	\$ 30,726	\$ 2,120,930	\$ 1,380,603	\$ 28,631	\$ 1,409,234

See notes to consolidated financial statements

SAT-7 NORTH AMERICA AND SUBSIDIARY

Consolidated Statements of Functional Expenses

	Year Ended December 31,							
	2020				2019			
	Program Services	Management and General	Fund-raising	Total	Program Services	Management and General	Fund-raising	Total
Program funding to SAT-7 International	\$ 5,725,194	\$ -	\$ -	\$ 5,725,194	\$ 6,007,147	\$ -	\$ -	\$ 6,007,147
Salaries and related expenses:								
Management salaries	66,750	105,118	149,201	321,069	63,558	100,091	142,066	305,715
Other salaries and wages	321,824	258,666	321,201	901,691	310,787	240,736	301,452	852,975
Fringe benefits and related taxes	106,002	104,157	112,530	322,689	117,852	79,311	106,407	303,570
	<u>494,576</u>	<u>467,941</u>	<u>582,932</u>	<u>1,545,449</u>	<u>492,197</u>	<u>420,138</u>	<u>549,925</u>	<u>1,462,260</u>
Fund-raising and development (including new donor acquisition)	-	-	353,685	353,685	-	-	186,607	186,607
Other expenses:								
Professional fees	1,329	45,417	652	47,398	2,589	38,017	1,269	41,875
Board management	-	199	-	199	-	1,174	-	1,174
Communications	9,593	5,655	7,977	23,225	7,756	5,181	7,013	19,950
Conferences, travel, and meetings	223,215	35,663	120,962	379,840	179,860	58,755	201,664	440,279
Contributions to other organizations	10,000	-	-	10,000	-	-	-	-
Depreciation and amortization	6,317	2,535	4,154	13,006	9,742	2,598	5,507	17,847
Insurance	4,341	1,742	2,855	8,938	4,419	1,773	2,906	9,098
Printing, mailing, and postage	185,902	5,501	73,258	264,661	235,616	5,501	77,362	318,479
Occupancy	28,131	11,288	18,499	57,918	28,108	11,279	18,484	57,871
Software and office items	63,762	30,587	53,574	147,923	51,009	35,459	48,341	134,809
	<u>532,590</u>	<u>138,587</u>	<u>281,931</u>	<u>953,108</u>	<u>519,099</u>	<u>159,737</u>	<u>362,546</u>	<u>1,041,382</u>
Total Expenses	<u>\$ 6,752,360</u>	<u>\$ 606,528</u>	<u>\$ 1,218,548</u>	<u>\$ 8,577,436</u>	<u>\$ 7,018,443</u>	<u>\$ 579,875</u>	<u>\$ 1,099,078</u>	<u>\$ 8,697,396</u>

See notes to consolidated financial statements

SAT-7 NORTH AMERICA AND SUBSIDIARY

Consolidated Statements of Cash Flows

	Year Ended December 31,	
	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	\$ 711,696	\$ 18,421
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	17,847	17,847
Change in:		
Prepaid expenses and other assets	(8,039)	5,658
Contributions receivable	(513,820)	211,352
Accounts payable	10,983	(15,470)
Accrued expenses	27,028	(1,010)
Grant payable to SAT-7 International	278,897	94,275
Net Cash Provided by Operating Activities	<u>524,592</u>	<u>331,073</u>
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property and equipment	<u>(7,426)</u>	<u>(12,343)</u>
Net Cash Used by Investing Activities	<u>(7,426)</u>	<u>(12,343)</u>
Net Change in Cash and Cash Equivalents	517,166	318,730
Cash and Cash Equivalents, Beginning of Year	<u>2,779,900</u>	<u>2,461,170</u>
Cash and Cash Equivalents, End of Year	<u>\$ 3,297,066</u>	<u>\$ 2,779,900</u>

See notes to consolidated financial statements

SAT-7 NORTH AMERICA AND SUBSIDIARY

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

1. NATURE OF ORGANIZATION:

SAT-7 North America (SAT-7) is a not-for-profit Pennsylvania Corporation exempt from income taxes under section 501(c)(3) of the United States Internal Revenue Code (Code). SAT-7 is not considered to be a private foundation under section 509 of the Code. The organization is affiliated, in mission, with SAT-7 International, an organization providing Christian television broadcasts to people in the Middle East and North Africa. SAT-7 provides resource development and ministry and managerial support throughout the United States in support of the mission of SAT-7 International.

Headquartered in Easton, Maryland, SAT-7 is funded through contributions and grants from over 10,000 individuals, foundations, and church organizations throughout North America. SAT-7 is a member of the Evangelical Council for Financial Accountability and Missio Nexus.

SAT-7 Education & Development (SAT-7 E&D) is a not-for-profit Maryland Corporation exempt from income taxes under section 501(c)(3) of the United States Internal Revenue Code (Code). SAT-7 E&D is not considered to be a private foundation under section 509 of the Code. SAT-7 E&D became a controlled subsidiary of SAT-7 in 2017, through SAT-7's abilities to appoint 60% of its directors and to ratify, alter, or repeal any amendments to its articles of incorporation or bylaws. SAT-7 E&D supports educational media projects that encourage social development, particularly among the people in North Africa and the Middle East.

The consolidated information presented in the notes will be referred to as SAT-7.

2. SIGNIFICANT ACCOUNTING POLICIES:

BASIS OF ACCOUNTING

The consolidated financial statements have been prepared on the accrual basis of accounting. The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts and disclosures. Actual amounts could differ from these estimates. The significant accounting policies followed are described below.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents consists of checking and savings accounts. These accounts may, from time to time, exceed federally insured limits; however, SAT-7 has not experienced any losses on these accounts and does not believe it is exposed to any significant risk.

At December 31, 2020 and 2019, respectively, \$687,655 and \$1,579,822 related to contributions received after year-end, but dated and postmarked prior to year-end, are included in cash and cash equivalents.

PROPERTY AND EQUIPMENT

Expenditures exceeding \$1,000 for property, equipment, and items that substantially increase the useful lives of existing assets are capitalized at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets, which range from three to seven years.

SAT-7 NORTH AMERICA AND SUBSIDIARY

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

2. SIGNIFICANT ACCOUNTING POLICIES, continued:

GRANT PAYABLE TO SAT-7 INTERNATIONAL

See related party footnote for more information.

CLASSES OF NET ASSETS

The consolidated financial statements report amounts separately by classes of net assets according to the presence or absence of donor-imposed stipulations. The net asset classes are as follows:

Without restrictions net assets are those currently available for ministry purposes under the direction of the board of directors, those designated by the board for a specific use, and those invested in property and equipment.

With donor restrictions net assets are those contributed with donor stipulations for specific operating purposes or programs. They are not currently available for ministry use until commitments regarding their use have been fulfilled. When a purpose restriction is satisfied, restricted net assets are reclassified to those without restrictions and reported in the consolidated statements of activities as net assets released from restrictions. Net assets with donor restrictions are available for staff support and programs.

SUPPORT, REVENUES AND EXPENSES

Support is recognized when contributions are made, which may be when cash is received, unconditional promises to give are made, or ownership of other assets is transferred. During 2020, two donors contributed 10% of total contributions. During 2019, two donors contributed 20% of total contributions. Revenue is recognized when earned. Expenses are recorded when costs are incurred. SAT-7 reports gifts of materials and equipment as support without restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations regarding how long those long-lived assets must be maintained, SAT-7 reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

DONATED SERVICES

SAT-7 recognizes donated services that create or enhance non-financial assets or that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. For the years ended herein, SAT-7 did not record any donated services.

Significant contributions of personnel and time are provided to SAT-7 by individuals as a means of accomplishing its goals. Without these contributions, the ministry would not be as effective. It is SAT-7's policy not to record these contributions in the consolidated financial statements because they do not meet the criteria of skilled services required to be recorded under existing technical standards.

SAT-7 NORTH AMERICA AND SUBSIDIARY

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

2. SIGNIFICANT ACCOUNTING POLICIES, continued:

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various program services and supporting activities have been summarized on a functional basis in the consolidated statements of activities. Accordingly, certain costs have been allocated among the program services and supporting activities benefited based on estimated time of personnel and usage of services and supplies. All SAT-7 expenses are allocated based on specifically identifiable criteria. Therefore, there are no joint cost allocations to disclose.

UNCERTAIN TAX POSITIONS

The financial statement effects of a tax position taken or expected to be taken are recognized in the consolidated financial statements when it is more likely than not, based on the technical merits, that the position will be sustained upon examination. Interest and penalties, if any, are included in expenses in the consolidated statements of activities. As of December 31, 2020, SAT-7 had no uncertain tax positions that qualify for recognition or disclosure in the consolidated financial statements. SAT-7 files information tax returns in the U.S. and various states. SAT-7 is generally no longer subject to U.S. federal and state income tax examinations by tax authorities for years before 2017.

SAT-7 NORTH AMERICA AND SUBSIDIARY

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

3. LIQUIDITY:

As part of SAT-7's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

The following reflects SAT-7's financial assets that are available to meet general expenditures within one year of the consolidated statement of financial position date:

Financial assets available to meet general expenditures over the next 12 months:

	December 31,	
	2020	2019
Cash and cash equivalents	\$ 3,297,066	\$ 2,779,900
Contributions receivable:		
Due in less than one year	568,318	176,720
Less allowance for uncollectability	(8,400)	(8,400)
Less amount designated by the board for endowment	(1,068,249)	(560,173)
	\$ 2,788,735	\$ 2,388,047

4. RELATED PARTY TRANSACTIONS:

As stated in Note 1, SAT-7 is affiliated, in mission, with SAT-7 International, an organization providing Christian television broadcasts to people in the Middle East and North Africa. SAT-7 International is headquartered in Cyprus, where it develops, produces, and broadcasts television programs, via satellite, into regions of North Africa and the Middle East. SAT-7 provides resource development and ministry and managerial support throughout the United States in support of the mission of SAT-7 International through a joint ministries agreement (JMA). The JMA defines the relationship between SAT-7 International and SAT-7. The JMA gives SAT-7 International the ability to suspend or eliminate SAT-7's use of the name "SAT-7," including SAT-7 International's intellectual property related to the logo and brand.

The president of SAT-7 International is an ex-officio, non-voting member of the SAT-7 board of directors. As noted, SAT-7 provides resource development and ministry and managerial support to SAT-7 International. SAT-7 provided the following for the years shown:

	Year ending December 31,	
	2020	2019
Grants expense to SAT-7 International	\$ 5,417,593	\$ 5,741,363
Expenses paid by SAT-7 on behalf of SAT-7 International	307,601	265,784
Program funding to SAT-7 International per the consolidated statement of functional expenses	\$ 5,725,194	\$ 6,007,147

SAT-7 NORTH AMERICA AND SUBSIDIARY

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

4. RELATED PARTY TRANSACTIONS, continued:

Grant payable to SAT-7 International represents a promise made prior to year-end to distribute funds to SAT-7 International during the subsequent fiscal year. This promise is communicated directly to SAT-7 International by SAT-7 management and board members.

5. CONTRIBUTIONS RECEIVABLE:

SAT-7 regularly receives promises and intentions to give from its constituents. Promises to give are due to be collected in subsequent fiscal years and are reported as contributions receivable in the consolidated statements of financial position as an asset and recognized as restricted contributions in the consolidated statements of activities. The promises to give are reflected at the present value of estimated future cash flows using a discount rate of 1%.

Due to the unknown factors which may affect individual donors' future cash flows, it is reasonably possible that the estimated future cash flows of contributions receivable could increase or decrease by a material amount in the near term. Management believes that the asset value reflected in the consolidated statements of financial position approximates fair value.

Contributions receivable are expected to mature as follows:

	December 31,	
	2020	2019
Amounts due in:		
Less than one year	\$ 568,318	\$ 176,720
One year to five years	143,707	20,000
More than five years	-	-
	<u>712,025</u>	<u>196,720</u>
Less discount for present value of future cash flows	(1,831)	(346)
Less allowance for uncollectability	<u>(8,400)</u>	<u>(8,400)</u>
	<u>\$ 701,794</u>	<u>\$ 187,974</u>

At December 31, 2020, three pledges comprised 83% of the contributions receivable balance. At December 31, 2019, two pledges comprised 59% of the contributions receivable balance.

SAT-7 NORTH AMERICA AND SUBSIDIARY

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

6. PROPERTY AND EQUIPMENT:

Property and equipment consists of:

	December 31,	
	2020	2019
Office and computer equipment	\$ 117,070	\$ 109,964
Computer software	110,266	110,266
Office furniture	17,716	17,716
Leasehold improvements	6,738	6,738
	251,790	244,684
Accumulated depreciation	(215,247)	(197,720)
	\$ 36,543	\$ 46,964

7. NET ASSETS:

Net assets consist of:

	December 31,	
	2020	2019
Without restrictions:		
Undesignated	\$ 985,412	\$ 773,466
Board designated for:		
Endowment	1,068,249	560,173
Net investment in property and equipment	36,543	46,964
	2,090,204	1,380,603
Donor restricted for staff support and programs	30,726	28,631
	\$ 2,120,930	\$ 1,409,234
Activity in the board designated endowment:		
Opening balance	\$ 560,173	\$ 204,771
Designation of balances:		
New gifts	504,756	8,131
Undesignated net assets	-	402,085
Appropriated for use	-	(60,831)
Interest and dividend income	557	4,960
Net realized and unrealized gains	2,763	1,057
	\$ 1,068,249	\$ 560,173

SAT-7 NORTH AMERICA AND SUBSIDIARY

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

7. NET ASSETS, continued:

Assets funding the board designated endowment are held in cash and cash equivalents. The board has not approved a formal spending policy for these funds, but rather makes appropriations as it deems necessary.

8. RETIREMENT PLAN:

SAT-7 sponsors a 401(k) retirement program covering all employees. SAT-7 matches employee contributions up to 5%. Employees are eligible for the match immediately, with vesting occurring 20% per year for each year of service. SAT-7 contributed \$52,480 and \$48,512 to the plan during 2020 and 2019, respectively.

9. LEASE COMMITMENTS:

SAT-7 leases office space on a three-year term, beginning May 1, 2018. Minimum rental expense is \$45,020 in year three. In addition to the minimum rental expense, SAT-7 must also pay its pro-rata share of property taxes and common area maintenance charges. Total rental expense under this lease during 2020 and 2019, respectively, was \$50,744 and \$48,798.

SAT-7 also leases photocopiers and postage machines under noncancellable operating leases that expire through 2024. Total minimum monthly payments under these three leases are approximately \$1,077. Total rental expense under these leases during 2020 and 2019, respectively, was \$12,915 per year.

The future minimum rental payments required under operating leases are as follows:

Year ending December 31,

2021	\$	22,205
2022		7,198
2023		7,198
2024		6,598
		<hr/>
	\$	43,199
		<hr/> <hr/>

SAT-7 NORTH AMERICA AND SUBSIDIARY

Notes to Consolidated Financial Statements

December 31, 2020 and 2019

10. RISKS AND UNCERTAINTIES:

In March 2020, the World Health Organization declared the outbreak of the coronavirus (COVID-19) as a pandemic which continues to spread throughout the United States. COVID-19 has caused a severe negative impact on the world economy and has contributed to significant declines and volatility in financial markets. The duration and impact of the COVID-19 pandemic, as well as the effectiveness of government and central bank responses, remains unclear at this time. It is not possible to reliably estimate the duration and severity of these consequences, as well as their impact on the financial position and results of SAT-7 for future periods. As part of the response to the impact of COVID-19, SAT-7 applied for a Paycheck Protection Program (PPP) Loan, administered by the Small Business Administration (SBA), under the Coronavirus Aid, Relief, and Economic Security (CARES) Act, which was signed into law in March 2020. SAT-7 was approved for a loan in the amount of \$249,467. Official loan forgiveness was received in November 2020. As a result, \$249,467 is included in contributions with donor restrictions in the statement of activities for the year ended December 31, 2020 (this amount has also been reclassified in the satisfaction of purpose restrictions line item from with donor restrictions to without donor restrictions).

In December 2020, the Consolidated Appropriations Act (CAA) was passed into law. The CAA created the ability for eligible organizations to receive an additional PPP type loan. In 2021, SAT-7 applied for and received a second PPP type loan in the amount of \$230,819. Similar to the first PPP loan, the funds are eligible to be forgiven by the SBA if SAT-7 meets qualifying conditions present in the loan agreement.

11. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through March 4, 2021, which represents the date the consolidated financial statements were available to be issued. Subsequent events after that date have not been evaluated. See note 10 for information on the subsequent PPP type loan.

**INDEPENDENT AUDITORS' REPORT
ON CONSOLIDATING INFORMATION**

Board of Directors
SAT-7 North America and Subsidiary
Easton, Maryland

We have audited the consolidated financial statements of SAT-7 North America and Subsidiary as of and for the years ended December 31, 2020 and 2019, and our report thereon, which expressed an unmodified opinion on those consolidated financial statements, appears on page 1. Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information on the following pages is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position, results of operations, and cash flows of the individual companies, and it is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Capin Crouse LLP

Lawrenceville, Georgia
March 4, 2021

SAT-7 NORTH AMERICA AND SUBSIDIARY

Consolidating Statements of Financial Position

	December 31,							
	2020				2019			
	SAT-7 NA	SAT-7 E&D	Eliminations	Total	SAT-7 NA	SAT-7 E&D	Eliminations	Total
ASSETS:								
Cash and cash equivalents	\$ 3,295,972	\$ 1,094	\$ -	\$ 3,297,066	\$ 2,745,367	\$ 34,533	\$ -	\$ 2,779,900
Prepaid expenses and other assets	55,602	-	-	55,602	47,563	-	-	47,563
Contributions receivable	701,794	-	-	701,794	187,974	-	-	187,974
Property and equipment	36,543	-	-	36,543	46,964	-	-	46,964
	<u>\$ 4,089,911</u>	<u>\$ 1,094</u>	<u>\$ -</u>	<u>\$ 4,091,005</u>	<u>\$ 3,027,868</u>	<u>\$ 34,533</u>	<u>\$ -</u>	<u>\$ 3,062,401</u>
LIABILITIES AND NET ASSETS:								
Liabilities:								
Accounts payable	\$ 18,244	\$ -	\$ -	\$ 18,244	\$ 7,261	\$ -	\$ -	\$ 7,261
Accrued expenses	108,792	-	-	108,792	81,764	-	-	81,764
Grant payable to SAT-7 International	1,843,039	-	-	1,843,039	1,564,142	-	-	1,564,142
	<u>1,970,075</u>	<u>-</u>	<u>-</u>	<u>1,970,075</u>	<u>1,653,167</u>	<u>-</u>	<u>-</u>	<u>1,653,167</u>
Net assets:								
Without restrictions	2,089,110	1,094	-	2,090,204	1,372,270	8,333	-	1,380,603
With donor restrictions	30,726	-	-	30,726	2,431	26,200	-	28,631
	<u>2,119,836</u>	<u>1,094</u>	<u>-</u>	<u>2,120,930</u>	<u>1,374,701</u>	<u>34,533</u>	<u>-</u>	<u>1,409,234</u>
Total Liabilities and Net Assets	<u>\$ 4,089,911</u>	<u>\$ 1,094</u>	<u>\$ -</u>	<u>\$ 4,091,005</u>	<u>\$ 3,027,868</u>	<u>\$ 34,533</u>	<u>\$ -</u>	<u>\$ 3,062,401</u>

See notes to consolidated financial statements

SAT-7 NORTH AMERICA AND SUBSIDIARY

Consolidating Statements of Activities

	Year Ended December 31, 2020									
	SAT-7 NA			SAT-7 E&D			Eliminations	Total		
	Without Restrictions	With Donor Restrictions	Total	Without Restrictions	With Donor Restrictions	Total	Without Restrictions	Without Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE:										
Contributions:										
Cash, non-cash, and new contributions receivable	\$ 660,553	\$ 8,639,625	\$ 9,300,178	\$ -	\$ 25,600	\$ 25,600	\$ (51,000)	\$ 609,553	\$ 8,665,225	\$ 9,274,778
Other income	21,798	-	21,798	54	-	54	(7,498)	14,354	-	14,354
	<u>682,351</u>	<u>8,639,625</u>	<u>9,321,976</u>	<u>54</u>	<u>25,600</u>	<u>25,654</u>	<u>(58,498)</u>	<u>623,907</u>	<u>8,665,225</u>	<u>9,289,132</u>
RECLASSIFICATIONS:										
Satisfaction of purpose restrictions	6,451,424	(6,451,424)	-	51,800	(51,800)	-	-	6,503,224	(6,503,224)	-
Administrative assessments	2,159,906	(2,159,906)	-	-	-	-	-	2,159,906	(2,159,906)	-
	<u>8,611,330</u>	<u>(8,611,330)</u>	<u>-</u>	<u>51,800</u>	<u>(51,800)</u>	<u>-</u>	<u>-</u>	<u>8,663,130</u>	<u>(8,663,130)</u>	<u>-</u>
EXPENSES:										
Program services	6,752,360	-	6,752,360	51,000	-	51,000	(51,000)	6,752,360	-	6,752,360
Supporting activities:										
Management and general	605,933	-	605,933	8,093	-	8,093	(7,498)	606,528	-	606,528
Fund-raising	1,218,548	-	1,218,548	-	-	-	-	1,218,548	-	1,218,548
	<u>8,576,841</u>	<u>-</u>	<u>8,576,841</u>	<u>59,093</u>	<u>-</u>	<u>59,093</u>	<u>(58,498)</u>	<u>8,577,436</u>	<u>-</u>	<u>8,577,436</u>
Change in Net Assets	716,840	28,295	745,135	(7,239)	(26,200)	(33,439)	-	709,601	2,095	711,696
Net Assets, Beginning of Year	<u>1,372,270</u>	<u>2,431</u>	<u>1,374,701</u>	<u>8,333</u>	<u>26,200</u>	<u>34,533</u>	<u>-</u>	<u>1,380,603</u>	<u>28,631</u>	<u>1,409,234</u>
Net Assets, End of Year	<u>\$ 2,089,110</u>	<u>\$ 30,726</u>	<u>\$ 2,119,836</u>	<u>\$ 1,094</u>	<u>\$ -</u>	<u>\$ 1,094</u>	<u>\$ -</u>	<u>\$ 2,090,204</u>	<u>\$ 30,726</u>	<u>\$ 2,120,930</u>

See notes to consolidated financial statements

SAT-7 NORTH AMERICA AND SUBSIDIARY

Consolidating Statements of Activities

	Year Ended December 31, 2019									
	SAT-7 NA			SAT-7 E&D			Eliminations	Total		
	Without Restrictions	With Donor Restrictions	Total	Without Restrictions	With Donor Restrictions	Total	Without Restrictions	Without Restrictions	With Donor Restrictions	Total
SUPPORT AND REVENUE:										
Contributions:										
Cash, non-cash, and new contributions receivable										
	\$ 9,468	\$ 8,672,358	\$ 8,681,826	\$ -	\$ 26,200	\$ 26,200	\$ -	\$ 9,468	\$ 8,698,558	\$ 8,708,026
Other income	7,786	-	7,786	5	-	5	-	7,791	-	7,791
	<u>17,254</u>	<u>8,672,358</u>	<u>8,689,612</u>	<u>5</u>	<u>26,200</u>	<u>26,205</u>	<u>-</u>	<u>17,259</u>	<u>8,698,558</u>	<u>8,715,817</u>
RECLASSIFICATIONS:										
Satisfaction of purpose restrictions										
	6,501,838	(6,501,838)	-	-	-	-	-	6,501,838	(6,501,838)	-
Administrative assessments	2,168,089	(2,168,089)	-	-	-	-	-	2,168,089	(2,168,089)	-
	<u>8,669,927</u>	<u>(8,669,927)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>8,669,927</u>	<u>(8,669,927)</u>	<u>-</u>
EXPENSES:										
Program services	7,018,443	-	7,018,443	-	-	-	-	7,018,443	-	7,018,443
Supporting activities:										
Management and general	578,857	-	578,857	1,018	-	1,018	-	579,875	-	579,875
Fund-raising	1,099,078	-	1,099,078	-	-	-	-	1,099,078	-	1,099,078
	<u>8,696,378</u>	<u>-</u>	<u>8,696,378</u>	<u>1,018</u>	<u>-</u>	<u>1,018</u>	<u>-</u>	<u>8,697,396</u>	<u>-</u>	<u>8,697,396</u>
Change in Net Assets	(9,197)	2,431	(6,766)	(1,013)	26,200	25,187	-	(10,210)	28,631	18,421
Net Assets, Beginning of Year	1,381,467	-	1,381,467	9,346	-	9,346	-	1,390,813	-	1,390,813
Net Assets, End of Year	<u>\$ 1,372,270</u>	<u>\$ 2,431</u>	<u>\$ 1,374,701</u>	<u>\$ 8,333</u>	<u>\$ 26,200</u>	<u>\$ 34,533</u>	<u>\$ -</u>	<u>\$ 1,380,603</u>	<u>\$ 28,631</u>	<u>\$ 1,409,234</u>

See notes to consolidated financial statements